

26 November 2007

## **MEDIA RELEASE: NEXUS NORWEST – Leading Australia in building infrastructure**

Commercial property developer Capital Corporation is shifting the way strata office space is being built in Australia by implementing market leading technology in its latest development Nexus Norwest, located in Norwest Business Park, Baulkham Hills.

Dubbed as Australia's most intelligent strata office building, Nexus Norwest, comprises 9,500m<sup>2</sup> over seven levels, and is fitted-out with an integrated managed network and advanced Internet Protocol (IP) telephony system from Cisco<sup>®</sup>. This leading edge technology, called Hottdesk, is being delivered through collaboration between Servcorp, a world leader in facilities and workspace management, Office<sup>2</sup> and Cisco Connected Real Estate.

Michael Upton, Capital Corporation Managing Director stated, "Nexus Norwest and what it offers to occupants is the future direction of strata office space in Australia. It's ideally suited to small to medium sized businesses who want the advantages of modern technology without the worry of implementing or managing it."

The initial take up of space in the building, which is due for completion in November 2007, has surpassed all market expectations. It has been designed to enable tenants to be able to quickly set up their own, highly secure network, complete with telecommunications infrastructure and other IP-based services. The occupants have the choice to outsource the entire provisioning of a managed data network or choose a solution designed specifically to meet their business needs.

In addition to gaining access to the latest voice, internet, data and video technology, occupants are able to use shared facilities such as meeting rooms, reception and secretarial support, which are available via an internet portal known as Hottdesk. By leveraging the shared facilities available to them occupants potentially benefit from a reduction in overheads.

Marcus Moufarrige, CEO of Office<sup>2</sup> said "This building is truly 'plug and play'. Not only have we dramatically reduced the telecommunication provisioning overhead that is normal we have also reduced the cost per workstation for most small to medium sized businesses."

When looking at developing Nexus Norwest, Capital Corporation also considered what business owners wanted from their strata office space, and aside from offering the latest in telecommunication, managed networks and facility management, Nexus Norwest also offers a genuine lifestyle solution as it contains a fitness centre and cafe and is close to local amenities such as child care facilities, a shopping centre and major banks.

For any further information contact Capital Corporation on (02) 8853 5000  
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Les Williamson, Cisco Australia and New Zealand managing director, said, "This initiative from Capital Corporation and Office2 is a great example of how the network is becoming the platform for productivity and efficiency for Small to Medium businesses seeking more than office space. Cisco is excited to help provide the Unified Communications network for Nexus Norwest. "

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